

The Inter-University Council Purchasing Group (IUC)

Contract No. UN17-089

Miscellaneous Classroom and Dormitory Furniture

Effective Date: September 1, 2017

Expiration Date: August 31, 2022

Contractor: Versteel
c/o Dealer of Record
2332 Cathy Lane
Jasper, Indiana 47546

Contact: Karla Mattingly
phone: 800-876-2120 x 7982
fax: 812-482-9318
email: kmattingly@versteel.com

Categories: (1) – New Classroom Furniture; (2) Dormitory Furniture – Dorm Room; (3) Dormitory Lounge/Lobby Furniture

Eligible Users: 37 members made up of the 14 IUC-PG four-year universities, 15 community colleges and 8 technical colleges. Membership also includes approximately 51 private institutions referred to as the Association of Independent Colleges and Universities of Ohio (AICUO) that also receives some state appropriated funds. See the IUC-PG Eligible Users list for more details.

Authorized Bill Direct: Only dealers that are listed on the Authorized Dealer list may bill the college/university directly. See the Authorized Dealer List for specific dealers.

PRICING:

Price Lists:

All Tables – 5/1/18- Plus an additional 3% price increase
All Seating – 5/1/18- Plus an additional 3% price increase
Power & Data – 5/1/18- Plus an additional 3% price increase

Discount:

49% - Dock Delivered
45% - Delivered & Installed

Quantity Discount:

\$ 50,001 - \$100,000 list = +1%
\$100,001 - \$200,000 list = +2%
\$200,001+ list = +3%

Additional Services:

Must be listed as separate lines on quotes & PO's.

- Design Services - \$65 per hour, per employee
- Survey Analysis - \$55 per hour, per employee
- Space Layout Services - \$65 per hour, per employee

Freight:

FOB Destination

Payment Terms:

1% 10, net 30

- There is no cash discount extended to credit card orders.

Quotes/Quote Requests:

- Must clearly state "IUC Contract No. UN17-089".
- Must clearly state type of delivery: Dock or Delivered & Installed.

Purchase Orders:

- PO may be made out to a Versteel Authorized Dealer or Versteel directly.
- All PO's must clearly state "IUC Contract No. UN17-089".
- PO's must state type of delivery: Dock or Delivered & Installed.
- Versteel quotes must accompany PO.
- *Note to Authorized Dealers:* Dealer PO to Versteel must be at end user pricing. Customer PO must be submitted.

Invoice:

- Must match institution's purchase order line-by-line