



New York State Contract

Contract No. PC-68314

Effective Date: December 2, 2018
Expiration Date: December 1, 2023

Contractor: Versteel
c/o Dealer of Record
2332 Cathy Lane
Jasper, Indiana 47546

Contact: Vicki Englert
phone: 800-876-2120 x 7949
fax: 812-482-9318
email: venglert@versteel.com

Group: 20915
Vendor No. 1000009152

Awarded Categories: 1 – Conference Furniture including Seating & Tables; 3 – General Purpose Tables; 6 – Library Furniture; 7 – Office Furniture includes Bookcases, Casegoods, Lounge, Seating & Tables; 8 – School Furniture includes Cafeteria Tables; 9 – Specialty Seating

Eligible Users: Agencies, or any other entity authorized by the laws of the State of NY to participate in NYS centralized contracts (including but not limited to political subdivisions, public authorities, public benefit corporations and certain other entities set forth in law), or the State of New York acting on behalf of one or more such Agencies or other entities.

Authorized Bill Direct: Only dealers that are listed on the Authorized Dealer list may bill the NY State customer directly. See the Authorized Dealer list for specific dealers.

PRICING:

Price Lists: All Tables price list – 2/1/20
All Seating price list – 2/1/20
Freestanding Privacy Screens – 6/1/20
Mobile Privacy Screens – 6/1/20
OH! Privacy Screens – 6/1/20
Privacy Panels – 6/1/20
Privacy Shields – 6/1/20
Power and Date price list – 2/1/20

Discount: 56.9% off LIST

Quantity Discount: \$ 50,001 to \$125,000 LIST = 57.9% off LIST
\$125,001 to \$250,000 LIST = 58.9% off LIST
\$250,001 to \$500,000 LIST = 59.9% off LIST

Freight: FOB Destination to any point in New York

Payment Terms: 1% 10, net 30

Inside Delivery: Must be listed as a separate line item on quotes and PO's.
• Maximum of 18% of net – downstate (Metropolitan NYC – from Westchester County South and Long Island)
• Maximum of 14% of net – upstate (rest of NY State)

Quote/Quote Requests: • Must clearly state "NY State Contract No. PC-68314".

Purchase Orders:

- PO's may be made out to a Versteel Authorized Dealer or Versteel.
- All PO's must clearly state "NY State Contract No. PC-68314".
- All non-contract items must be submitted on a separate PO not referencing the NY State contract. Contact the Sales Coordinator for a list of those products not on NY State contract.
- Versteel quotes must accompany PO's.
- Only Authorized Dealers may provide any service NY State contract customers directly when NY State Contract is being utilized.
- **Note to Authorized Dealers:** Dealer PO's to Versteel must be at end user pricing. Customer PO's must be submitted with order. Versteel will bill Authorized Dealer directly unless otherwise stated.