



GSA Contract
Contract No. GS-28F-0009S
Small Business Set Aside Award for SIN 711-12, 711-20 only
Federal Supply Service
Schedule 71, Part 1, Office Furniture

Effective Date: January 6, 2016
Expiration Date: January 8, 2021

Contractor: Versteel
c/o Dealer of Record
2332 Cathy Lane
Jasper, Indiana 47546
Ph (800) 876-2120
Fax (812) 482-9318

Contact: Whitney Dean
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Authorized Dealers: All Versteel Dealers in good standing.

Eligible Users: Federal Entities or any Direct Federally Funded Entity

Scope: This contract is for *systems type* tables (SIN 711-12) as used in ganged or combination configurations only as well as communication boards (SIN 711-20). Companies classified as Large Business are not eligible to compete for business in this category directly thru customer Quotes or thru systems such as Ebuy or Fed Biz Opps (FBO).

PRICING

Tables: Training Tables – 2/1/19
Discount: 56.9% off of list – Dock Delivered
Quantity Discount: \$ 50,001 to \$125,000 net = 1%
\$125,001 to \$250,000 net = 2%
\$250,001 to \$500,000 net = 3%

Freight: FOB Destination in the 48 contiguous states (standard dock delivery)
Payment Terms: 1% 10, Net 30
Installation:

- Not currently awarded and must be quoted as “Open Market”.
- Must be listed as a separate line item and is negotiated directly with end user.

Quotes:

- GSA quotes are intended primarily to cover products that are awarded on the contract and should include the appropriate SIN Number for each line item included. Contact a Versteel Sales Coordinator for a Listing of SIN Numbers to use.
- Products not awarded on the contract are considered Open Market and must be identified that way on that line item of the quote.

Purchase Orders:

- Purchase Orders should be made out to Versteel directly, or Versteel C/O Dealer. These direct End User orders will be billed by Versteel with the customer
- Orders may also be received thru Commercial 3rd Parties that are eligible to use GSA contractors and could include Dealers, Contractors or GSA Package companies working on behalf of an Eligible Federal Entity.
 - These orders must be accompanied by a copy of the Eligible Customers original PO as well as a document authorizing the GSA purchase. Versteel holds several Supply Partner letters with many GSA Package Dealers and additional information is not needed. Other acceptable documentation includes:
 - ♦ Contractor Teaming Agreement Letter
 - ♦ Letter of Authorization from the Govt Customer
- Versteel & Dealer quotes must accompany PO's.
- All PO's must clearly state “GSA – GS-28F-0009S”.
- Complete signed copy of customer PO must be submitted.