



Arkansas State Contract

Contract Number: SP-14-0094

Effective Date: March 20, 2014
Expiration Date: December 31, 2019

Contractor: Versteel
c/o Dealer of Record
2332 Cathy Lane
Jasper IN 47546

Contact: Chynna Howe
phone: 800-876-2120 ext. 7955
fax: 812-482-9318
email: chowe@versteel.com

Awarded Furniture Categories: 1. Cafeteria; 4. Lounge; 5. School (Classroom); 7. Freestanding-Casegoods; 8. Seating; 10. Technology Support

Eligible Users: State Agencies and/or Cooperative Participants, Cities, Local Public procurement units (counties, municipalities, school districts, certain nonprofit corporations, etc.), Colleges and Universities

Authorized Bill Direct: Only dealers that are listed on the Authorized Dealer listing may bill the Arizona State customer directly. See Authorized Dealer list for specific dealers.

PRICING:

Price Lists: All Tables 5/1/2018
All Seating 5/1/2018
Power & Data 5/1/2018

Discount: 55% off list

Quantity Discount: \$100,001 to \$200,000 list = 56%
\$200,001 to \$300,000 list = 57%

Freight: FOB Destination to any point within the State of Arkansas (dock delivered)

Payment Terms: 1% 10, Net 30

Installation:

- To be negotiated between dealer and end-user.
- Must be listed as a separate line item on quotes & PO's.

Quotes/Quote Requests:

- Must clearly state "Arkansas State contract no. SP-14-0094".
- Quotes must include both list and net pricing.

Purchase Orders:

- Customer PO's may be made out to a Versteel Authorized Dealer or Versteel c/o Authorized Dealer.
- All PO's must clearly state "Arkansas State Contract No. SP-14-0094".
- Versteel quotes must accompany PO's.
- Only Authorized Dealers may bill Arkansas State contract customers directly.
- **Note to Authorized Dealers:** Dealer PO's to Versteel must be at end user pricing. Customer PO's must be submitted with order.

Invoices:

- Must contain both list & net unit price.
- Must list "Arkansas State Contract No. SP-14-0094" on invoices.