



OMNIA Partners Contract Program

Through decades of innovation and dedication, Versteel has designed and manufactured precision-engineered tables, chairs and collaborative furniture from its Indiana-based facilities. We aim to be the highest quality solutions provider of design-forward, American-made furnishings for offices, schools, public buildings and more. We are guided by a commitment to product versatility and excellent service, constantly evolving to fit the individual needs of each customer.

At Versteel, people are our heart and soul. We pair large-scale production with the nimble, one-on-one approach of a family-owned business. Our knowledgeable customer service department and in-house design team collaborate with customers to bring their vision to life.

We are **Committed to Quality**

- Lifetime warranty
- Exceeds ANSI/BIFMA safety and performance standards
- ETL listed / UL962 standard electrical solutions

We are **Sustainable + Socially Responsible**

- BIFMA level® sustainability standard
- State of California CARB 93120.2 Phase 2 compliant
- Partner of The Common Thread for the Cure

We are **Proudly Made in the USA**

- Tariff-free Tables
- Domestically sourced materials
- No tariff surcharge

VERSTEEL CONTACT

contractteam@versteel.com
or your Versteel Sales Coordinator

VERSTEEL CONTRACT TEAM

Bridgette Morrison
Contract Administrator
bmorrison@versteel.com
800 876 2120 x7956

Phil Englert
National Sales Manager
penglert@versteel.com

VERSTEEL



OMNIA Partners Contract Highlights

CONTRACT NO. 07-127
EFFECTIVE DATE September 1, 2022
EXPIRATION DATE September 30, 2026

Awarded Categories

Audio/Visual Furniture	Cafeteria
Casegoods	Classroom + Library
Ergonomic Solutions	Filing + Storage
Healthcare	Lounge/Reception
Seating/Chairs	Tables/Meeting Conference Room
Workstation	Technology Support Furniture
Related Products + Support Services	

Eligible Users

- OMNIA members consisting of government entities such as federal, state, municipal and county.
- Public and private education institutions such as K-12 and higher education.
- Healthcare organizations and non-profits.

Contact your Versteel Sales Coordinator for details.

Authorized Dealers

Current Versteel dealers in good standing and listed on the Authorized Dealer Sheet.

Versteel Contract Links

Versteel Website www.versteel.com/contract/omnia
OMNIA Website www.omniapartners.com/suppliers/versteel/public-sector
www.omniapartners.com/suppliers/versteel/nonprofit

Contract Terms

PRICING Versteel March 2024 Price Lists:
All Tables Price List
All Seating Price List
Power + Data
Acrylic Panels
Acrylic Shields
Freestanding Screens
Mobile Screens
Troupe Tables (Oct 2024)
Troupe Media Wall (Aug 2024)
Nerita (Jan 2025)

DISCOUNT 56% off list price

FREIGHT All orders pay percentage of List cost OR \$300 net fee, whichever is greater. Shipped FOB Jasper. See Versteel Freight Map.

OVERSIZED SHIPPING FEE
Orders with items 94" or greater in length will be charged a \$250 net fee.

CALL BEFORE DELIVERY FEE
Orders that require "call before delivery" services will be charged a \$30 net fee.

PAYMENT TERMS 1% 10, NET 30

Installation	Must be listed as a separate line item on quotes and purchase orders. <ul style="list-style-type: none">• Non-union rate 12% of net• Union rate 22% of net• Prevailing wage (where applicable)
Design Services	Must be listed as a separate line item on quotes and purchase orders. <ul style="list-style-type: none">• \$55 - \$85 per hour
Quotes	All quotes and quote requests must clearly state contract program and contract number.
Purchase Orders	Purchase Orders may be made out to a Versteel Authorized Dealer or Versteel. <ul style="list-style-type: none">• All POs must clearly state the contract program and contract number.• Versteel and dealer quotes must accompany POs.• Note to Authorized Dealers: Dealer POs to Versteel must be at end user pricing. Customer POs must be submitted with order.