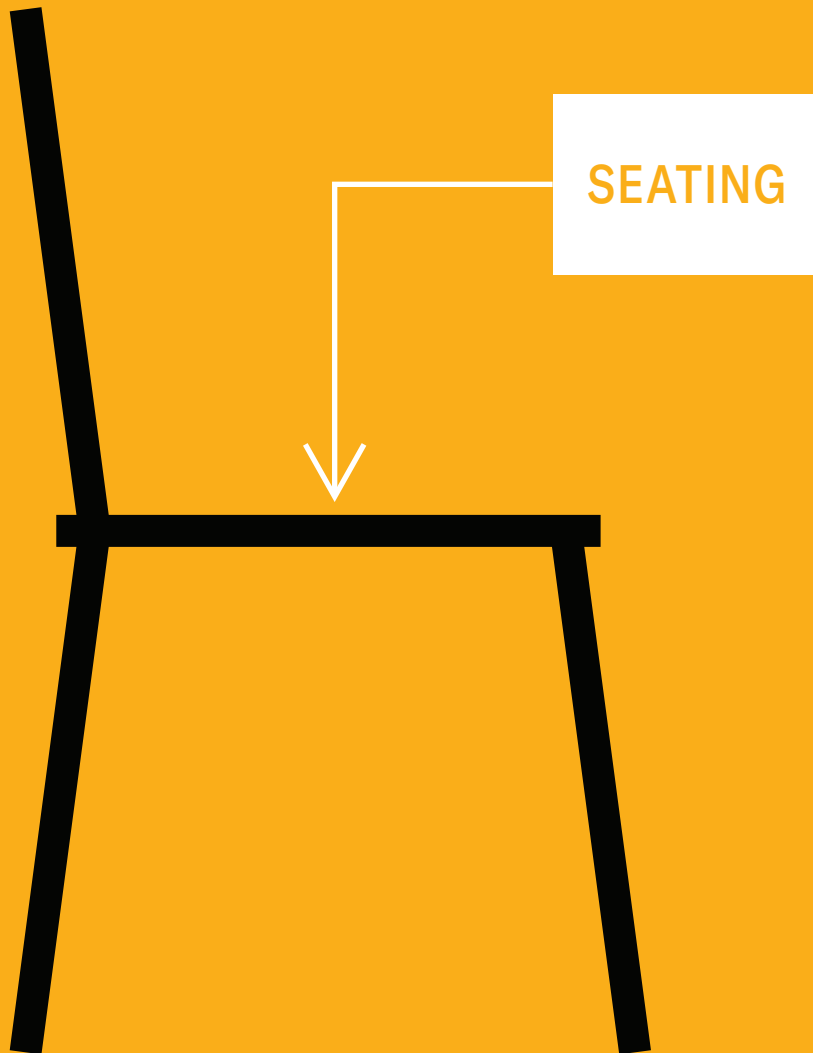


# Price List

JUMP TO PRICING [CLICK HERE](#)



# VERSTEEL

**Prices**

All prices are list price, effective with date printed on cover, and supersedes all other published price lists. Orders within the 48 contiguous United States will be assessed a freight charge based on a percentage of the total list price, or a flat rate of \$300, whichever is greater. A minimum charge of \$400 will apply to all shipments to Canada. Fees will be calculated using the zone map located on page 461. Normal delivery is on a dock-to-dock basis. Additional charges may apply on special requests noted on the customer's purchase order such as inside delivery, "call before," etc. Versteel reserves the right to change prices, shipping fees, or specifications without prior notice. Orders are accepted subject to price prevailing at time of shipment.

**Acknowledgement**

Orders are accepted, manufactured, and invoiced in accordance with the acknowledgement. Notify Versteel immediately of any discrepancies. Acknowledged orders may not be cancelled or modified without written consent from Versteel.

**Orders**

All orders must be received in writing, accompanied by final material and finish specifications for order entry.

**Contact Versteel**

Email	contact@versteel.com
Telephone	800 876 2120 812 634 2120
Fax	812 482 9318

**Mailing Address**

Versteel  
 2332 Cathy Lane  
 Jasper, IN 47546

Faxed orders are accepted. Duplicate orders that are received by mail (after having been faxed) and not marked "Confirmation" are the responsibility of the customer.

Telephone orders must be confirmed in writing within 24 hours, marked "Confirmation." Duplicate orders not marked "Confirmation" are the responsibility of the customer.

**Credit**

You are requested to enclose one bank reference and three trade references with your initial order.

**Credit Cards**

Versteel accepts Mastercard, Visa & AMEX credit card payment for invoiced sales. Credit card information must be presented along with the Sales Order (with a signed Credit Card Authorization Form attached). There is no cash discount

extended to credit card orders. Credit cards will be charged at time of shipment. A processing fee will be applied for all credit card purchases. Processing fee will not be applied to GSA or contract orders. Versteel will not accept credit cards for payment of account balances.

**Changes or Cancellation**

Any change or cancellation to an order must be submitted in writing and confirmed by Versteel Customer Service before the change or cancellation is effective. Due to short lead times, any change or cancellation may result in charges if materials have entered the production process.

**Shipping Schedule**

Zayn	6-8 WEEKS
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**Shipping**

Normal delivery is on a dock-to-dock basis, F.O.B. Versteel's factory in Jasper, Indiana. Special requests such as inside delivery, "call before," etc. should be noted on the customer's purchase order and are subject to additional charges. See freight program on page 461 for shipping charges.

Orders shipping outside of the contiguous 48 United States will have shipping quoted as a separate item.

**FOB Origin, Freight Prepaid**

Versteel  
 2332 Cathy Lane  
 Jasper, IN 47546

**Shipping Damage Claims or Shortages**

Legal title of merchandise passes to the buyer upon acceptance of the carrier. All cartons must be carefully inspected upon delivery. Visibly damaged product should not be accepted from the carrier until the damage is noted on delivery receipt. Versteel will not accept responsibility if the delivery receipt is signed as "clear". Retain any damaged goods and take photos for claim filing purposes. Details of visible damage should be noted on the delivery receipt. Shortages must be noted on the bill of lading prior to accepting the shipment.

**Concealed Damage**

If concealed damage is discovered, the receiver must notify the freight carrier within 5 business days from receipt of the product(s). For claim consideration the receiver must request an inspection of the damaged goods by the carrier. All damaged product and packaging should be retained and photos taken for claim filing use. Inspections must occur at the original delivery point to be considered for claim submittal. Reports of concealed damage after five business days will not be considered.

**Partial Shipments**

Versteel makes every attempt to ship orders complete and on schedule. However, we reserve the right to make partial shipments as product is ready, in an effort to get your order to you as quickly as possible. Invoices covering these shipments are to be paid as they become due.

**Returns**

No return merchandise will be accepted without Versteel's written consent and shipping instructions. Unauthorized returns will not be accepted.

**Terms**

Terms are 1%, 10 days, net 30 days from date of invoice.

**Force Majeure**

Versteel shall be excused from the duty to render timely performance of any obligation hereunder if such inability to perform is caused directly or indirectly by act of God, flood, war, riot, fire, accident, explosion, strikes or labor trouble, act of government, delay or default by a subcontractor or supplier of materials or services, transportation difficulty or delay, the existence of any circumstances making performance commercially impracticable or any other cause beyond Versteel's reasonable control. Buyer's obligation to make any payment due and owing to Versteel shall not be excused for any reason whatsoever.

**Warranty**

All table and seating products manufactured by Versteel are guaranteed by a Lifetime Warranty against defects in materials and workmanship from the date of purchase. Products manufactured/adapted for use in a Pavilion or Pop-Up setting are covered under a three (3) year warranty against defects in materials and workmanship from date of purchase.

Electrical items manufactured by Versteel are guaranteed against defect for a period of five (5) years from date of purchase.

Electrical items not manufactured by Versteel are covered by the manufacturers under their specified warranty.

Consumables such as gas cylinders, casters and glides are covered for a period of one (1) year. Adjustable height bases with crank and counterbalanced components are covered under a two (2) year warranty. Versteel will not cover labor costs associated with replacing the casters or glides.

Wood veneer is warranted for a period of ten (10) years. Natural variations in grain, color or texture of wood should not be construed as defects under this warranty.

Versteel will replace or repair (at our discretion) without cost to our customers any item manufactured by Versteel found to be defective as a result of defective material or workmanship and is still owned by the original purchaser. We will not, however, repair any item which is not properly installed, abused or subject to any use other than that which was originally intended. Warranty does not cover normal wear and tear of the product, which is expected over the course of ownership. Any repairs by the customer must receive specific written authorization from Versteel before being executed on location to receive proper reimbursement for associated costs. In no event shall liability under this warranty exceed the original purchase price.

Pavilion and Pop-Up products must be covered and out of direct sunlight. Use location must be a minimum of 100 miles from saltwater.

Warranty on plastic laminates, Corian®, KrystalCast® and upholstery is not covered by Versteel but is covered by laminate, Corian®, KrystalCast® and textile manufacturers under their specified warranty only. All foams, fabrics and vinyls are prone to stretch and loosen over time through normal use. This natural effect, called puddling, is covered for a period of one (1) year from the date of purchase.

There are no other warranties expressed or implied.

**Care of Wood Chair Parts**

Clean all surfaces frequently with water-dampened soft cloth, moving the cloth with the grain direction. Quickly buff dry. Immediately remove any liquids that come in contact with wood surfaces using a blotting action to absorb liquid. Lift objects to move them. Never pull them across the finished surface.

Avoid exposing furniture to extreme heat and cold or to wide humidity variances. Avoid exposing furniture to strong sunlight. Do not use soaps, commercial cleaners or harsh solvents (nail polish remover, acetates, etc.) as they will cause finish deterioration.

**Care of Upholstery Surfaces**

For Versteel standard fabrics and vinyls, consult the back of the appropriate swatch card for cleaning codes and any specific instructions. For COM materials, consult with the individual textile manufacturer for cleaning codes and any specific instructions pertaining to your particular fabric.

**Care of Powder Coat Frames**

Clean with a mild soap solution and rinse with clean, clear water. Wipe the entire surface and follow with a clean, dry cloth to buff dry.

**Quality Standards**

All Versteel seating is constructed to pass the industry test standards set forth by BIFMA. For more detailed specifications by series, contact Versteel Customer Service at 800.876.2120.

**BIFMA**

Manufacturer certifies  
that products meet or  
exceed applicable  
ANSI/BIFMA standards  
and testing.



**Standard Versteel Upholstery**

Standard Versteel Upholstery offers a range of materials, from fabrics in a variety of colors and textures to polyurethanes for soil resistance. Please refer to Versteel's fabric cards, upholstery options pages in the All Seating price list, or the "Materials and Finishes" section of our website for reference information.

**Grade-In Upholstery**

Versteel has coordinated with upholstery manufacturers to simplify your order process. Many of the manufacturers' offerings have been pre-approved for application on Versteel Seating.

Contact Versteel Customer Service with your selected fabric choice to be graded in. They will supply you with the appropriate grade-in designator. On your purchase order, complete the information with the pattern name, color description and grade-in designator, and Versteel will take it from there.

**Customer's Own Material**

Customer's Own Materials (COM's) are not an issue on Versteel Seating. Many COM's are pre-approved for application on Versteel Seating. Call Versteel Customer Service with your COM selection to determine if it has been pre-approved. If your selection has not been pre-approved, reference the "Receiving COM Approval" section below.

**Receiving COM Approval**

Not all materials are suitable for upholstery on all chairs. A 12" X 12" memo sample must be supplied for approval before a COM material is accepted for an order. If the material is directional in pattern or weave, the pattern repeat (in inches) in both directions or the weave direction must be supplied.

**Excess COM**

Versteel will not store excess COM for more than 30 days after the order has been completed. If excess material is to be returned after order completion, send the request to Versteel Customer Service prior to acknowledge ship date. It is the customer's responsibility to arrange for the return of the material "freight collect."

**COM Requiring Application Test**

If an application test is required for your selected COM, send test sample material along with the following:

- Name and return address
- Chair model selected
- Sketch showing special requirements for the positioning of the material's pattern on the chair seat and chair back, if special considerations are required.

**Ship COM to:**

Versteel  
 2332 Cathy Lane  
 Jasper IN 47546

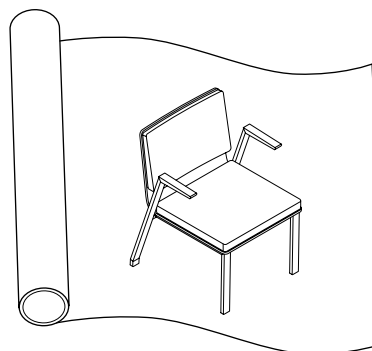
COM must be shipped to the factory with transportation costs "prepaid." If material is considered defective or unusable, it will be returned "transportation collect."

For Standard lead time orders, tag fabric with purchase order number and identify with project number if possible.

**Application of Directional Fabrics**

Due to the upholstering process, some fabrics not considered directional by the supplier may be considered directional by Versteel.

All COM's for Zayn are **railroaded** unless otherwise directed by the customer (see illustration below).

**EXAMPLE PATTERN CUT RAILROADED**


If special cutting or upholstery application is required, you must indicate requirement at time of order entry.

**Zayn COM Yardage Requirements**

COM yardage requirements are calculated for chairs and stools based on a material width of 54" and a repeat of 2" or less. For material less than 54" wide, contact Versteel for yardage requirements. Use the chart below as a guide to calculate your COM yardage. For quantities greater than 10, contact Versteel Customer Service for calculation of COM yardage by chair model.

Quantity of Chairs or Stools	1	2	3	4	5	6	7	8	9	10
Upholstered Seat & Back	2.0	3.5	5.0	6.5	8.5	10.5	12.0	13.5	15.0	17.0

**Patterned COM Additional Yardage Guide**

Use the guide below to aid in ordering the appropriate COM fabric when needing to match a pattern with a repeat. To use this guide, add the vertical and horizontal repeats together (e.g. a 5" vertical repeat plus an 11" horizontal repeat gives a 16" total). Then find the appropriate entry on the chart, and increase the yardage estimate by the percentage indicated.

For example: The yardage estimate is 8 yards of 54" wide fabric and the pattern has a repeat of 11" horizontal and 5" vertical. Add up the repeats (11" + 5" = 16") and find the appropriate entry - 15% in this example. Fifteen percent more fabric is required to match the pattern. 8 yards plus an extra 15% in 9.2 yards.

Fabric Width	Plain Fabric	3" - 14" Repeat	15" - 19" Repeat	20" - 27" Repeat	28" - 36" Repeat	37" - 45" Repeat	46" - 54" Repeat
54"	0%	10%	15%	20%	25%	30%	35%
50" - 52"	10%	20%	25%	30%	35%	40%	45%

**Decorative Patterns**

Yardage requirements are greatly affected by the size of the repeat and the print or pattern of the material. Versteel cuts all seating patterns with aesthetic concerns in mind for high quality and consistency. Refer to the COM listing for the yardage required for pattern repeat.

To Order, Specify...

- 1 Model Number
- 2 Shell Color
- 3 Frame Color
- 4 Upholstery Selection
- 5 Additional Options

model number	finish selections			additional options
ZALGA-03	WPEB	PPEB	FSP Pewter	----
model number	shell color	frame color	upholstery selection	additional options

A ZALGA-03 is a Zayn series, guest chair with a 4-leg base.

The codes WPEB / PPEB / FSP Pewter specify a Pebble shell and armcap color, Pebble frame color and Grade 3 Sport Pewter upholstery.

Model Number ZALGA-03



Orders may be sent via

Mailing Address

Versteel  
2332 Cathy Lane  
Jasper, IN 47546

Contact Versteel

Email contact@versteel.com  
Phone 800 876 2120  
812 634 2120  
Fax 812 482 9318



**Studio Steel®**

Versteel's "urban fabrication" process leaves the telltale signs of welding and assembly on the surface, highlighting a manufacturing aesthetic. Choosing a clear or transparent powder coat is recommended, allowing tonal striations (created as a result of extreme heat), natural textures, and the inherent qualities of raw steel to show through.

Studio Steel Process . . . . . \$158 per chair

**Powder Coat Finishes**

All powder coat finishes in the Versteel offering have been formulated with the use of epoxy, polyester or epoxy and polyester blends to maximize the finish durability.

Powder Coat - Standard . . . . . n/c

Powder Coat - Premium . . . . . \$158 per chair

**Standard Zayn Powder Coat Colors**

Forest . . . . . PFOR	Terra Cotta . . . . . PTEC
Pebble . . . . . PPEB	Whisper . . . . . PWHI
Seaside . . . . . PSEA	

**Alternate Zayn Powder Coat Colors**

Alloy . . . . . PALY	Matte . . . . . PMAT
Amethyst . . . . . PAME	Mica . . . . . PMIC
Anthracite . . . . . PANT	Mint . . . . . PMNT
Black Anodized . . . . . PBLA	Navy . . . . . PNAV
Bronze . . . . . PBRO	Nimbus . . . . . PNIM
Calypso . . . . . PCAL	Nutmeg . . . . . PNUT
Carbon . . . . . PCAR	Obsidian . . . . . POBS
Champagne . . . . . PCHA	Pacific . . . . . PPAC
Coconut . . . . . PCOC	Pearl . . . . . PPEA
Copper . . . . . PCOP	Platinum . . . . . PPLA
Crimson . . . . . PCRI	Poppy . . . . . PPOP
Crystal . . . . . PCRY	Raven . . . . . PRAV
Daffodil . . . . . PDAF	Royal . . . . . PROY
Ebony . . . . . PEBO	Satin . . . . . PSAT
Fossil . . . . . PFOS	Shipyard . . . . . PSHI
Garnet . . . . . PGAR	Silver . . . . . PSIL
Gold . . . . . PGOL	Snow . . . . . PSNO
Graphite . . . . . PGRA	Stone . . . . . PSTO
Hope . . . . . PHOP	Storm . . . . . PSTM
Kelly Green . . . . . PKEG	White Linen . . . . . PWHL
	Powder Coat Alternative . OPA

**Transparent Powder Coats (indicated by ♦)**

Please note that the transparent characteristics of these powders allow all natural welds and textures inherent to raw steel to be visible.

**Premium Powder Coats (indicated by Ⓟ)**

Versteel's premium process uses specially formulated powder coats for a truly unique color palette.

**Zayn Seat & Back Shells**

Zayn shells are molded multi-ply core with quarter-cut reconstituted Ash veneer. When a Natural Walnut stain is specified the shell will be quarter-cut European Walnut. An upcharge will apply, contact Customer Service.

**Wood Finish**

Versteel uses a post-catalyst varnish NDF topcoat that meets AWI (Architectural Woodwork Institute) TR6 performance standards.

**Standard Zayn Wood Finishes (Shell & Armcaps)**

Forest . . . . . WFOR	Terra Cotta . . . . . WTEC
Pebble . . . . . WPEB	Whisper . . . . . WWHI
Seaside . . . . . WSEA	

**Alternate Zayn Wood Finishes (Shell & Armcaps)**

Beach . . . . . WBEA	Fog . . . . . WFOG
Blossom Cherry . . . . . WBLC	Golden Cherry . . . . . WGNC
Brighton Walnut . . . . . WBRW	Java Cherry . . . . . WJAC
Caramel Maple . . . . . WCMM	Millwork Cherry . . . . . WMWC
Chestnut . . . . . WCHE	Natural Walnut . . . . . WENW
Cordovan Cherry . . . . . WCNC	(European Walnut)
Drift . . . . . WDRI	Solar Maple . . . . . WSLM
Espresso Walnut . . . . . WESW	Sugar Maple . . . . . WSUM
Fawn . . . . . WFAW	Stain Finish Match . . . . . OSM

**NOTE** SHELLS ARE RECONSTITUTED QUARTER CUT ASH (SEE ABOVE) ALL FINISHES EXCEPT NATURAL WALNUT. WHEN NATURAL WALNUT IS SPECIFIED THE SHELLS ARE EUROPEAN WALNUT.

**Back Stitch Detail**
**\$143 / Chair**

Specify code **SBSD01** (Back Stitch Detail), add \$143.00 list per chair

The upholstered back is available with an optional square pattern stitch detail.


**Powder Coat Alternative**
**Call for quotation**

Specify code **OPA** (Powder Coat Alternative), add cost from Versteel quotation

Powder Coat Alternative is available from Versteel. The entire RAL color reference along with hundreds of other color and finishes are available.

For Powder Coat Alternative matching, you must supply a color reference sample, or an RAL number. Versteel will review the sample for possible existing colors available and send a sample for customer approval. If no color match exists, a custom match can be developed. Call Versteel Customer Service for associated upcharges on custom color development.

**NOTE** CUSTOM COLOR MATCHING APPROVALS MAY AFFECT STANDARD PRODUCTION SCHEDULES

**Stain Finish Match**
**\$957 / one time charge per finish, per order**

Specify code **OSM** (Stain Finish Match), add \$957.00 list per finish, per order

Alternative Stain Finishes are available for veneer and wood edged tops.

For Stain Finish Matching, you must supply two 4" x 4" finish color and grain reference samples. An expertly finish matched sample will be provided for customer approval.



**NOTE** CUSTOM COLOR MATCHING APPROVALS MAY AFFECT STANDARD PRODUCTION SCHEDULES





Questions?

800 876 2120

				material › grade ›	Fabric Grade 2 or COM	Fabric Grade 3	Fabric Grade 4	Fabric Grade 5	Fabric Grade 6
Model #	Description	Dimensions	Product Wt						
<div>ZALG-01</div> <div></div>	4-Leg Base Without Arms Glides Wood Shell Seat - Upholstered Back - Upholstered	Overall Height: 30" Overall Width: 19 1/4" Overall Depth: 22 7/16" Seat Height: 17 3/4" Seat Width: 18 7/8" Seat Depth: 17 5/16"	19	1274	1430	1585	1742	1898	
<div>ZALGA-03</div> <div></div>	4-Leg Base With Arms Glides Wood Shell Seat - Upholstered Back - Upholstered Armcaps - Wood	Overall Height: 30" Overall Width: 22 1/2" Overall Depth: 22 7/16" Seat Height: 17 3/4" Seat Width: 18 7/8" Seat Depth: 17 5/16" Arm Height: 24 3/8"	23	1470	1626	1781	1938	2093	



To Order, Specify...

- 1 Model Number
- 2 Shell Color
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- 4 Upholstery Selection
- 5 Additional Options



Questions?

800 876 2120

Model #	Description	Dimensions	Product Wt	material > grade >	Fabric Grade 2 or COM	Fabric Grade 3	Fabric Grade 4	Fabric Grade 5	Fabric Grade 6
<b>ZALC-01</b>	4-Leg Base Without Arms Casters Wood Shell Seat - Upholstered Back - Upholstered	Overall Height: 30" Overall Width: 19 1/4" Overall Depth: 22 7/16" Seat Height: 17 3/4" Seat Width: 18 7/8" Seat Depth: 17 5/16"	19		1377	1533	1689	1845	2000
									
<b>ZALCA-03</b>	4-Leg Base With Arms Casters Wood Shell Seat - Upholstered Back - Upholstered Armcaps - Wood	Overall Height: 30" Overall Width: 22 1/2" Overall Depth: 22 7/16" Seat Height: 17 3/4" Seat Width: 18 7/8" Seat Depth: 17 5/16" Arm Height: 24 7/8"	23		1571	1726	1883	2040	2195
									

**Leg Finish**

Powder Coat - Standard .....	n/c
Powder Coat - Premium .....	\$ 158

**Options**

Back Stitch Detail .....	Code SBSD01	Price \$ 143
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**Custom Charges**

Powder Coat Alternative (per color) .....	Code OPA	Price call
Stain Finish Match (per finish) .....	Code OSM	Price \$ 957



Questions?

800 876 2120

				material › grade ›	Fabric Grade 2 or COM	Fabric Grade 3	Fabric Grade 4	Fabric Grade 5	Fabric Grade 6
Model #	Description	Dimensions	Product Wt						
 <b>ZALG-01L17</b>	4-Leg Base Without Arms Glides Wood Shell Seat - Upholstered Back - Upholstered	Overall Height: 27 <sup>3</sup> / <sub>8</sub> " Overall Width: 21 <sup>7</sup> / <sub>8</sub> " Overall Depth: 24" Seat Height: 16 <sup>1</sup> / <sub>2</sub> " Seat Width: 21 <sup>3</sup> / <sub>8</sub> " Seat Depth: 18 <sup>1</sup> / <sub>2</sub> "	20	1338	1502	1665	1829	1994	
 <b>ZALGA-03L17</b>	4-Leg Base With Arms Glides Wood Shell Seat - Upholstered Back - Upholstered Armcaps - Wood	Overall Height: 27 <sup>3</sup> / <sub>8</sub> " Overall Width: 25" Overall Depth: 24" Seat Height: 16 <sup>1</sup> / <sub>2</sub> " Seat Width: 21 <sup>3</sup> / <sub>8</sub> " Seat Depth: 18 <sup>1</sup> / <sub>2</sub> " Arm Height: 21 <sup>11</sup> / <sub>16</sub> "	24	1545	1707	1871	2036	2198	



To Order, Specify...

- 1 Model Number
- 2 Shell Color
- 3 Frame Color
- 4 Upholstery Selection
- 5 Additional Options



Questions?

800 876 2120

				material > grade >	Fabric Grade 2 or COM	Fabric Grade 3	Fabric Grade 4	Fabric Grade 5	Fabric Grade 6
Model #	Description	Dimensions	Product Wt						
<b>ZALG-01S24</b>	4-Leg Base 24" Seat Height Without Arms Glides Wood Shell Seat - Upholstered Back - Upholstered	Overall Height: 34¼" Overall Width: 16⅞" Overall Depth: 20⅞" Seat Height: 24" Seat Width: 16⅜" Seat Depth: 15⅞"	22	1473	1639	1801	1965	2129	
									
<b>ZALG-01S30</b>	4-Leg Base 30" Seat Height With Arms Glides Wood Shell Seat - Upholstered Back - Upholstered	Overall Height: 40¼" Overall Width: 16⅞" Overall Depth: 20⅞" Seat Height: 30" Seat Width: 16⅜" Seat Depth: 15⅞"	24	1481	1646	1810	1974	2137	
									
</									