

# OMNIA/NCPA

NCPA is a wholly owned subsidiary of OMNIA Partners. All participants registered with NCPA continue to have access to all contracts.

## Contract No. 07-127

**Effective Date: September 1, 2022**  
**Expiration Date: September 30, 2025**

**Contractor:** Versteel  
 c/o Dealer of Record  
 2332 Cathy Lane  
 Jasper, Indiana 47546

**Contact:** Your Versteel Sales Coordinator  
**phone:** 800-876-2120  
**fax:** 812-482-9318  
**email:** [contact@versteel.com](mailto:contact@versteel.com)

**Awarded Categories:** Audio/Visual Furniture, Cafeteria, Casegoods, Classroom & Library, Ergonomic Solutions, Filing & Storage, Healthcare, Lounge/Reception, Related Products & Support Services, Seating/Chairs, Tables/Meeting Conference Room, Technology Support Furniture, Workstation

**Eligible Users:** NCPA members consisting of government entities such as Federal, State, Municipal, County. Public and Private Education institutions such as K-12 and Higher Education. Healthcare organizations and Not for Profits. Contact Your Versteel Sales Coordinator for details regarding current members.

**NCPA** membership for similar public and not for profit entities is easily obtained by them by visiting [omniapartners.com/partner-with-us/membership](http://omniapartners.com/partner-with-us/membership).

**Authorized Dealers:** Current Versteel Dealers in good standing and Listed on Authorized Dealer Sheet

### PRICING

#### Price Lists:

All Tables – 03/01/2024  
 All Seating – 03/01/2024  
 Power & Data – 03/01/2024  
 Acrylic-Panels – 03/01/2024  
 Versteel Shields- 3/01/2024  
 Freestanding-Screens 3/01/24  
 Mobile-Screens- 3/01/24

**Discount:** 56% off list

**Freight:** All orders pay % of LIST cost OR \$300 NET Fee whichever is greater.  
 Shipped FOB Jasper, IN – See Zoned Freight Map online for more information.

**Oversized Shipping Fee:** Orders with items 94" or greater in length will be charged a \$250 NET fee

**Call Before Delivery:** Orders that require call before delivery services will have a \$30 NET fee

**Payment Terms:** 1% 10, net 30

# VERSTEEL

Revised 3/7/2024

Versteel.com

|                         |   |
|-------------------------|---|
| <b>Installation:</b>    | Must be listed as a separate line item on quotes & PO's. <ul style="list-style-type: none"><li>• Non-union rate 12% of net</li><li>• Union rate 22% of net</li><li>• Prevailing wage (where applicable)</li></ul>   |
| <b>Design Services:</b> | Must be listed as a separate line item on quotes & PO's. <ul style="list-style-type: none"><li>• \$55 - \$85 per hour</li></ul>   |
| <b>Quotes:</b>          | <ul style="list-style-type: none"><li>• All quotes/quote requests must clearly state "NCPA Contract No. 07-127".</li></ul>  |
| <b>Purchase Orders:</b> | <ul style="list-style-type: none"><li>• PO's may be made out to a Versteel Authorized Dealer or Versteel.</li><li>• All PO's must clearly state "NCPA Contract No. 07-127".</li><li>• Versteel &amp; Dealer quotes must accompany PO's.</li><li>• <u>Note to Authorized Dealers:</u> Dealer PO's to Versteel must be at end user pricing. Customer PO's must be submitted with order.</li></ul> |