

# New Jersey State Contract

**Contract No. G2004-A81731**

**Office, Lounge and Systems**

**Effective Date: July 30, 2012**

**Expiration Date: January 8, 2026**

**Contractor:** Versteel  
c/o Dealer of Record  
2332 Cathy Lane  
Jasper, Indiana 47546

**Contact:** Vicki Englert  
**phone:** 800-876-2120 ext. 7949  
**fax:** 812-482-9318  
**email:** [venglert@versteel.com](mailto:venglert@versteel.com)

**Awarded Categories:** Tables, File/Storage, Seating; Worksurfaces, Workstations, Computer Furniture & Accessories (33721); Executive Conference Room, Coordinated Tables, Case pieces & Accessories (33721); Tables & Accessories (33721); Upholstered Seating (33721); Multiple Seating (33721); Multi-Purpose Seating (33721); Stacking, Folding Chairs & Dollies (33721)

**Eligible Users:**

## PRICING

**Price Lists:**

All Tables – 03/15/2021  
All Seating – 03/15/2021  
NJ Power & Data – 03/15/2021  
Acrylic Privacy Shields – 03/15/2021  
Acrylic Privacy Panels – 03/15/2021

**Discount:**

54% off list – Dock Delivered  
48% off list – Delivered & Installed

**Quantity Discount:**

\$ 50,001 to \$125,000 list = DOCK DELIVERED - 55%; D&I – 49%  
\$125,001 to \$250,000 list = DOCK DELIVERED - 56%; D&I – 50%  
\$250,001 to \$500,000 list = DOCK DELIVERED - 57%; D&I – 51%

**Freight:**

FOB Destination

**Payment Terms:**

1% 10, Net 30

**Quotes/Quote Requests:**

- Must clearly state "NJ Contract No. G2004-A81731".
- Must clearly state type of delivery: Dock or Delivered & Installed.
- All non-contract items must be submitted on a separate PO not referencing the NJ State contract. Contact the Sales Coordinator for a list of those products not on NJ State contract.
- Upholstered products must state if they meet TB117 or TB133.

**Purchase Orders:**

- PO's must be made out to Versteel c/o Dealer.
- All PO's must clearly state "NJ Contract No. G2004-A81731".
- PO's must clearly state type of delivery: Dock or Delivered & Installed.
- Versteel & Dealer quotes must accompany PO's.

# VERSTEEL

Revised 5/27/2021

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