

# NCPA (National Cooperative Purchasing Agreement)

## Contract No. 07-127

**Effective Date:** October 1, 2015  
**Expiration Date:** September 30, 2025

**Contractor:** Versteel  
c/o Dealer of Record  
2332 Cathy Lane  
Jasper, Indiana 47546

**Contact:** Your Versteel Sales Coordinator  
**phone:** 800-876-2120  
**fax:** 812-482-9318  
**email:** [contact@versteel.com](mailto:contact@versteel.com)

**Awarded Categories:** Audio/Visual Furniture, Cafeteria, Casegoods, Classroom & Library, Ergonomic Solutions, Filing & Storage, Healthcare, Lounge/Reception, Related Products & Support Services, Seating/Chairs, Tables/Meeting Conference Room, Technology Support Furniture, Workstation

**Eligible Users:** NCPA members consisting of government entities such as Federal, State, Municipal, County. Public and Private Education institutions such as K-12 and Higher Education. Healthcare organizations and Not for Profits. Contact Your Versteel Sales Coordinator for details regarding current members.

**NCPA** membership for similar public and not for profit entities is easily obtained by them by visiting <http://ncpa.us/register>.

**Authorized Dealers:** Current Versteel Dealers in good standing and Listed on Authorized Dealer Sheet

### PRICING

**Price Lists:** All Tables – 03/01/2023  
All Seating – 03/01/2023  
Power & Data – 03/01/2023  
Acrylic-Panels – 03/01/2023  
Versteel Shields- 3/01/2023  
Freestanding-Screens 3/01/23  
Mobile-Screens- 3/01/23

**Discount:** 56% off list

**Freight:** All orders pay % of LIST cost OR \$300 NET Fee whichever is greater. Shipped FOB Jasper, IN – See Zoned Freight Map online for more information.

**Oversized Shipping Fee:** Orders With items 94" or greater in length will be charged a \$250 NET Fee

**Call Before Delivery:** Orders that require call before delivery services will have a \$30 NET Fee

**Payment Terms:** 1% 10, net 30

<b>Installation:</b>	Must be listed as a separate line item on quotes & PO's. <ul style="list-style-type: none"><li>• Non-union rate 12% of net</li><li>• Union rate 22% of net</li><li>• Prevailing wage (where applicable)</li></ul>
<b>Design Services:</b>	Must be listed as a separate line item on quotes & PO's. <ul style="list-style-type: none"><li>• \$55 - \$85 per hour</li></ul>
<b>Quotes:</b>	<ul style="list-style-type: none"><li>• All quotes/quote requests must clearly state "NCPA Contract No. 07-47".</li></ul>
<b>Purchase Orders:</b>	<ul style="list-style-type: none"><li>• PO's may be made out to a Versteel Authorized Dealer or Versteel.</li><li>• All PO's must clearly state "NCPA Contract No. 07-47".</li><li>• Versteel &amp; Dealer quotes must accompany PO's.</li><li>• <u><i>Note to Authorized Dealers:</i></u> Dealer PO's to Versteel must be at end user pricing. Customer PO's must be submitted with order.</li></ul>