

VERSTEEL



VERSTEEL CONTRACT NO: 07-127

Contract Period: October 1, 2015 – September 30, 2025

Versteel is pleased to announce our participation in, and award under, the National Cooperative Purchasing Agreement (NCPA). This contract is aggressively priced for NCPA customers/users and includes Versteel's complete commercial offering of tables, seating, collaborative furniture.

About NCPA

NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state of the art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices.

Who Can Use NCPA's Contracts

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's [cooperative purchasing contracts](#). These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations

State Statutes:

Want to see your state's laws on cooperative purchasing? Click here to view [your state's laws on cooperative purchasing](#).

Nationwide Member List: Contact Versteel

HOW TO BECOME A NCPA MEMBER: <http://www.ncpa.us/Register>

NCPA Contacts:

Matthew Mackel – N.C.P.A.

Phone: 832-331-2985

Email: mmackel@ncpa.us

Jonathan Applegate – N.C.P.A.

Phone: 832-477-3475

Email: japplegate@ncpa.us

Versteel contract page: http://www.versteel.com/contract_category/national-contracts/

Ordering Information

- End User Orders: May be placed direct with Versteel
- Orders placed through Authorized dealers (in good standing):
 - Include copy of the end user purchase order made out to Versteel c/o (authorized dealer), and should be written at Versteel NCPA net prices
 - Dealer order to Versteel should also be written at the Versteel NCPA net prices
 - Dealer commissions will be rebated following payment to Versteel

NCPA Discount: Dock Delivery 56%

Freight Policy: All orders pay % of LIST cost OR \$300 NET Fee whichever is greater. Shipped FOB Jasper, IN – See Zoned Freight Map online for more information.

Call Before Delivery: Orders requiring Call Before Delivery services will be charged a \$30 NET Fee

Oversized Shipping Fee: Orders With items 94” or greater in length will be charged a \$250 NET Fee

Installation: Non-Union – 12% of Net
Union – 22% of Net

Price List: All Tables 3/1/2023
All Seating 3/1/2023
Power and Data 3/1/2023
Acrylic Privacy Panels 3/1/2023
Versteel-Shields 3/1/2023
Freestanding Privacy Screens 3/1/2023
Mobile Privacy Screens 3/1/2023

Design Services: Must be listed as a separate line item on quotes and Purchase Orders

- \$55 - \$85 per hour

Payment Terms: 1% 10, net 30

For Contract Questions:

Bridgette Morrison
Contract Coordinator
800.876.2120 x 7956
Email: bmorrison@versteel.com

For Order Questions:

Your Versteel Sales Coordinator