



**Alabama State Contract  
Contract No. T390  
Master Agreement #: MA 999 17000000069**

**Effective Date: March 1, 2017  
Expiration Date: February 28, 2022**

**Contractor:** Versteel  
c/o Dealer of Record  
2332 Cathy Lane  
Jasper, Indiana 47546

**Contact:** Vicki Englert  
**Phone:** 800-876-2120 ext. 7949  
**Fax:** 812-482-9318  
**email:** [venglert@versteel.com](mailto:venglert@versteel.com)

**Awarded Categories:** Seating, Desks, Tables, Bookcases/Storage, Educational, Healthcare

**Eligible Users:** All State agencies, local governments, political sub-divisions, schools and universities.

**Authorized Dealers:** Only dealers that are listed on the Authorized Dealer list may quote the AL State contract customer. See the Authorized Dealer List for specific dealers.

**PRICING**

**Price Lists:** All Tables – 5/1/17  
All Seating – 5/1/17  
Parsons Tables – 6/1/17  
Eliga Collaboration – 11/1/17  
Quanta Ply – 11/1/17  
Power & Data – 5/1/17

**Discount:** 51% off list – Dock Delivered  
48% off list – Inside Delivery  
46% off list – Delivered & Installed

**Freight:** FOB Destination

**Payment Terms:** 1% 10, Net 30

**Quotes/Quote Requests:**

- Only Authorized Dealers or Versteel may quote.
- Requests must clearly state “AL Contract No. T390”.
- Requests must clearly state type of delivery: Dock, Inside or Delivered & Installed.
- All quotes must include: product, list price, discount, price after discount, master agreement # and commodity code 42500.

**Purchase Orders:**

- PO’s must be made out to Versteel c/o dealer.
- All PO’s must clearly state “AL Contract No. T390”.
- Versteel & Dealer quotes must accompany PO’s.
- Orders will be billed directly to the customer by Versteel.